

Where you want to be.



**Agribusiness advisory services**

Trusted advisors with hands-on expertise in the agribusiness industry.

- Advisors
- Accountants
- Auditors

Expertise and support, when you need it.



"We have had a great relationship with our Bentleys team for many years and have always found them to be extremely helpful and professional advisors for our grazing business."

**Agribusiness Client**  
Queensland

Severe drought and increasing utility costs, coupled with global competition and decreasing government support, are all putting enormous pressure on our primary producers.

#### **Managing change, realising objectives**

What are your hopes and dreams for your business?

Maximising profits, expansion into new markets, introducing a new type of crop or livestock, establishing a family board? Or perhaps your goals relate to your lifestyle or other non-financial concerns.

Whatever your goal, the team at Bentleys will take time to understand and support your vision and aspirations.

#### **Our agribusiness services**

Bentleys Queensland have been operating since 1948 and are renowned as leading agribusiness advisors. Our capability is best demonstrated through our experience:

- long term solutions and advice for multi-generational family business
- succession and restructure planning
- international advisory & recapitalisation planning
- 'one-stop-shop' for foreign controlled industry operators
- debt restructure for rural enterprises
- customised forecast modelling and reporting

If you work in the agricultural or horticultural industries, or you are a rural supplier, we can support your success with:

- strategic advice to foster growth
- agribusiness and rural specialist tax and accounting services
- real-time online accounting and taxation solutions to improve your operational efficiency
- financial viability assessments to measure sustainable debt levels and profit drivers
- succession planning advice and facilitation of ownership transition
- globally relevant business and financial advice



- farming operations restructuring services
- minimisation of tax obligations on disposal of properties and businesses
- profit projections
- preparation of budgets, financial forecasts and cash flow projections
- risk management, including drought strategy and income diversification
- access to research and development taxation incentives
- access to the most competitive finance on the market, including commercial loans, residential loans, and vehicle and asset finance
- preparing for retirement, by managing and protecting wealth

### Support and expertise for foreign investment

There is a growing trend of foreign capital investment into the Australian agriculture sector, and Australian producers are well-placed to work with foreign investors to establish mutually beneficial business relationships.

We can assist you with foreign investment decisions by:

- providing strategic advice and facilitation services to both Australian domestic businesses entering an international market, as well as international organisations who are seeking to enter the Australian agriculture market
- assisting to source and secure foreign capital
- delivering expert accounting and taxation services
- providing globally relevant financial and business advice.

### About Bentleys

Bentleys is an international network of advisory and accounting firms, with more than 700 talented team members delivering solutions from 18 locations across Australia, New Zealand and Asia.

We work with aspirational businesses and entrepreneurial people to help them achieve their objectives and get where they want to be.

As essential advisors, we provide the future thinking, strategic direction and practical support to help strengthen businesses and build personal wealth.

On the global level, Bentleys is a member of Allinial Global - an international association of accounting and consulting firms.

### A full range of specialisations

Today, our specialisations cater for the expanding needs of modern enterprises.

Our specialisations include:

- strategic advisory
- business advisory services
- international & investment advisory
- technology and innovation
- internal and external audit
- risk and assurance
- tax consulting
- R&D tax incentives
- self-managed superannuation advice
- wealth management
- finance and lending
- corporate recovery and insolvency

With our local expertise, national presence and international capability, we can help you prepare for tomorrow.

**Where you want to be.**

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- we provide future thinking,  
strategic direction and  
practical support.

**We welcome the  
opportunity to discuss  
how we can help you.**

A member of Bentleys - a network of independent advisory and accounting firms located throughout Australia, New Zealand and China that trade as Bentleys. All members of the Bentleys Network are affiliated only and are separate legal entities and not in partnership. Liability limited by a scheme approved under Professional Standards Legislation. Bentleys is a member of Allinial Global - an association of independent accounting and consulting firms.

Member of  
**Allinial**  
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➤ Advisors   ➤ Accountants   ➤ Auditors