

### Hints for Buying an Established Business: Costs

- Are all of the anticipated expenses shown in the records? Will you have the same level of expenses?
- Is the business going to generate sufficient profits to give you a reasonable income, in addition to an adequate profit margin?
- Allow for interest expense on your borrowings for the business for the business.
- Is the depreciation claimed for the equipment reasonable? What effect would decreased or increased sales have on your costs?
- Has the stock been accurately shown at true current value, for calculating actual costs of goods sold? Is the stock resaleable?

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